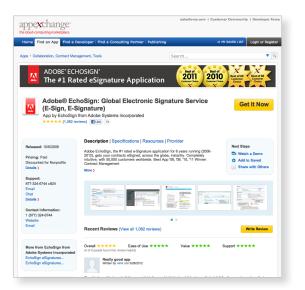
Adobe EchoSign Brochure

"This is an awesome tool. I love the fact of how much easier this is than the old days of getting contracts 'faxed' back."

Trusted by over 1000 enterprise organizations including British Telecom, Dell, Delta Air Lines, General Electric, Taleo, Time Warner Cable and thousands more!



## Named an AppExchange Essential a Record Three Times!

- For Sales Operations, For Office, and For Software Companies Adobe EchoSign for Salesforce

Because it's only closed when it's signed.



# ADOBE<sup>®</sup> ECHOSIGN<sup>®</sup>

The #1 Rated eSignature Application on AppExchange



### eSign and Close in Seconds!



#1 Rated on AppExchange Since 2006





For more information Product details: www.echosign.com/salesforce



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## Accelerate Your Close Process: Close Deals in Minutes with EchoSign!

Instant e-signatures or fax signatures

Manage contract status across teams or

Know when documents are signed

Across the organization - sales, legal, finance

Improve the accuracy of revenue projections

Decrease post sales administration, improve

compliance and never misplace a contract

reminders, and signed contracts emailed

Dramatically improve your customer's

Efficient communication with CCs,

Simplify

Track

entire departments

Communicate

Analyze

Forecast

Streamline

Accelerate

to all parties

Convenience

signing experience

and by whom

#### As Easy to Use as email...

1.11

Sale Sale	s Agreement	Send for Signature in
EchoSign Actions		Salesforce.com in One Click
		1
Send for S		
Send for S Recipients Action		Recipient

### The customer e-signs in seconds or prints, signs and faxes it back.





Every signed contract is automatically filed in Salesforce and emailed to the customer and sales rep.

	Description
4/9/2012 9:13 AM	EchoSign Agreement esigned by tylerccjackson@gmail.com
\$/9/2012 9:12 AM	EchoSign Agreement viewed by tylerccjackson@gmail.com
4/9/2012 9:12 AM	EchoSign Agreement sent out for signature to tylerccjackson@gmail.com
4/9/2012 9:11 AM	EchoSign Agreement created by Amy Wang
iigned Agreement	Complete Audit
Signed Contract Stored in Salesforce.com	

#### ...with Speed, Visibility, Ease...

#### ...and Increased Sales



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